

The "Rock's, Pebbles & sand" Story

THE STORY

This story appears in many forms, some incorporate the fourth element – water, and some don't. However, its original source is unknown. So, consider the story to be a metaphor instead of an actual person who said the following:

There once was a philosophy professor who was giving a lecture. In front of him, he had a big glass jar, a pile of rocks, a bag of small pebbles, a tub of sand and a bottle of water.

He started off by filling up the jar with the big rocks and when they reached the rim of the jar, he held it up to the students and asked them if the jar was full. They all agreed, there was no more room to put the rocks in, it was full.

"Is it full?" he asked.

He then picked up the bag of small pebbles and poured these in jar. He shook the jar so that the pebbles filled the space around the big rocks. "Is the jar full now?" he asked. The group of students all looked at each other and agreed that the jar was now completely full.

"Is it really full?" he asked.

The professor then picked up the tub of sand. He poured the sand in between the pebbles and the rocks and once again he held up the jar to his class and asked if it was full. Once again, the students agreed that the jar was full.

"Are you sure it's full?" he asked.

He finally picked up a bottle of water and tipped the water into the jar until it soaked up in all the remaining space in the sand. The students laughed.

The professor went on to explain that the jar of rocks, pebbles, sand, and water represents everything that is in one's life.

THE EXPLANATION

The jar represents your life.

The rocks represent the most important things that have real

value – your health, your family, your partner. Those things that if everything else (the pebbles and the sand) was lost and only they remained, your life would still have meaning.

The pebbles represent the things in your life that matter, but that you could live without. The pebbles are certainly things that give your life meaning (such as your job, house, hobbies, and friendships), but they are not critical for you to have a meaningful life. These things often come and go and are not permanent or essential to your overall well-being.

The sand (and water) represents everything else – the small stuff. Material possessions, chores, and filler things such as watching television or browsing social media sites. These things do not mean much to your life as a whole and are likely only done to get small tasks accomplished or even to fill time.

The metaphor here is that if you start with putting sand into the jar, you will not have room for rocks or pebbles. This holds true with the things you let into your life. If you spend all your time on the small and insignificant things, you will run out of room for the things that are actually important.

THE LESSON

Make room for what is important.

Take care of the rocks first – the things that really matter and are critical to your long-term wellbeing and happiness. If you deal with the big issues first by putting the rocks in the jar first, the small issues can still fall into place. However, the reverse is not true.

- Identify the important things in life (i.e., set your priorities).
- Set aside the time you need to work on them. This is where your focus should be to live a meaningful life (without over-obligating yourself).
- Then you can fill in the pebbles and sand, knowing it is ok to procrastinate a little on these things because they are not so important.



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Well, we're in the midst of summer holidays, but the market seems to keep rolling along in the Headwaters area!

Orangeville saw 53 sales in the month of July which was down around 29% compared to June when the kids were just finishing up the school year. Average sale price in July has remained relatively unchanged compared to June, as well as the days on market and the sale to list price ratio. We're still seeing multiple offer scenarios for accurately priced homes. Sales tend to slow a little in the summer months before the fall market starts, but prices are still up 25% in Orangeville year to date compared to 2020. I hope everyone enjoys the rest of summer and we'll see how the fall market unfolds!

- Dave

AVG. SALE PRICE \$754,975	LIST TO SALE PRICE %103	# OF NEW LISTINGS 64
# OF SALES 53	AVG. DAYS ON MARKET % CHANGE 2020 TO 2021 -%31.25	AVG. DAYS ON MARKET 11

Dear Clients, Family & Friends,

We, as a Team, have decided to postpone our Client Appreciation Pancake Breakfast this year.

Our main goal right now is to continue to stay healthy and keep us all safe.

We look forward to being able to welcome you back at the 2022 Pancake Breakfast.



CELEBRATE! AUGUST 29TH — CINDY MORGAN'S BIRTHDAY

BACK TO SCHOOL



The Grime Team would like to wish all the kids a very happy 2021/2022 school year!!!

Stay safe and have fun!!

THERE'S NO PLACE LIKE HOME.

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LET THE GRIME TEAM HELP YOU GET THERE!

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