

FEBRUARY 2021

THE HOME FRONT

A Real Estate Newsletter



ROYAL LEPAGE HALL OF FAME

Members of the Lifetime Chairman's Club become candidates for the **Royal LePage Hall of Fame twenty years after earning their first National Chairman's Club award** and have maintained continuous, unquestionable excellence at the highest level of the profession.

Inductees will be people who have had a significant, positive impact within the industry and Royal LePage; people who are **well regarded by their peers**; and who are recognized as **significant contributors to the communities** in which they live and work.

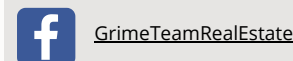
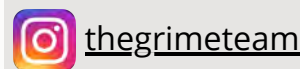
There are 18 other members in this prestigious group out of 18,000+ realtors in Royal LePage Canada. When I was informed I was being inducted into the Royal LePage Hall of Fame I was both **humbled and honoured**. Having begun my real estate career in 1975 after having taught high school Mathematics for 4 years, I was looking for a challenge. It truly has been an exciting career. **What I still love about real estate** - the unpredictability of each day, the **wonderful people** I work with, the constant **learning and changing with the times**. The real estate field was markedly different in 1975: One of my first offers was accepted by telegram (pre-fax/pre-photo copiers!). Offers were typed with 5 sheets of carbon paper. Listing and Sales data bases were created by yourself from 4x6 Listing Sheets. There were over 30 'mom and pop' Real Estate Companies when Orangeville's population was around 8,000.

Pictures were taken by cameras and developed - one picture on the listing. When showing 3 properties to prospective buyers House Keys had to be picked up from each individual office. It was necessary to drive to get signatures/initials from Buyers/Sellers on documents before a midnight deadline. Contracts (listings, offers) were not accepted on a Sunday. Today Offers/Listings can be sent and accepted electronically any day of the week, Data Bases computerized, 3-4 major Real Estate companies (with many Teams within the company).

Yes, so I have longevity...one of the requirements of the **Royal LePage Hall of Fame - National Chairman's Club** member since we joined Royal LePage in 1999 - the top 1% of realtors nationally every year for over 20 years. **I have forever embraced new ideas/education/best interests of my clients/family/friends**... I love what I do. **Thank you to you** - my family, my team, clients and co-workers!



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www.TheGrimeTeam.com. Statistics
from Toronto Real Estate Board and
TREB Market Watch

*Not intended to solicit properties currently listed for sale or buyers under contract. *Licensed Assistant *2020 based on commission earned.*

February Birthdays:

Feb 6 – Dave Grime

Feb 28 – Drisana Prashad

February Anniversaries:

Feb 21 – Cindy Morgan 4 Years
with Team



**THANK YOU, THANK YOU,
THANK YOU**

“The Grime Team would like to **thank all our loyal clients in 2020** who helped us once again achieve **The Chairman’s Club Award**. We are truly honoured to be in the **Top 1%** of over 18,000 + Agents. We could not have done it without **YOU!!!**”



“Even though we were in a lockdown, and a stay at home order in the month of January, **this didn’t stop** the real estate market in the headwaters areas of Orangeville, Dufferin, Caledon and Erin **from slowing down whatsoever**. Orangeville’s **average sale price** in January of 2020 was \$599,585. **This January, we saw an average sale price of \$738,119!!!** That’s a crazy **increase of 23%**! Average List to sale price was **109%**, which shows that pretty much every single sale in town **sold for over asking**, and with multiple offers. The trend of **low inventory and high demand** is still being felt across our region. Hopefully the inventory improves taking the pressure off buyers looking in our area, and will slow down the inflated prices we’ve been seeing for months now!”

Dave Grime



Average Sale Price \$738,119	List to Sale Price 109%	Number of New Listings 41
Number of Sales 37	Average Days on Market % Change 2020 to 2021 -20%	Average days on Market 14



YOUR SWEET
REFERRALS ARE
AT THE HEART OF
MY REAL ESTATE
BUSINESS!

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