## The Greatest

EXPERIENCE EXCELLENCE EXPERTISE HOME FRONT

October 2020 edition
"Are you going grocery shopping today?" my husband, Roy asked when I picked up the telephone. "I plan to," I answered.

Thanksgiving was only a couple days away. Everyone in our family would be coming to our house. My funds were limited, therefore my box of coupons awaited me in the car. I knew I had to be creative in my shopping that day. I had to stretch every dollar.

For a few seconds, Roy sat silently on the other end of the line. "Why do you ask?" I uttered, fearing what he might say.
"Nancy, there's a family with a half dozen kids that will not have anything to eat for Thanksgiving. The little one is only five-years-old."
"So what are you saying?" I whispered.
"While you're at the store could you possibly buy something for them?" Roy's words echoed in my heart. Groceries $\$ \$$, a five-year-old $\$ \$$, eight in the family $\$ \$$, My head began to spin thinking about the fifty dollars I had reserved for our family's Thanksgiving dinner. In the back of my mind I counted the hungry guests who would be coming to our house for dinner. I put my head down on my desk, already feeling defeated.

There's no way possible, I thought. But the compassion I heard in my husband's voice struck a nerve inside me. "Sure," I replied. "But only if God helps."
"Thanks, sweetheart," Roy whispered. "Just do what you can." He then hung up the telephone. I finished my work and prayed all the way to the nearest grocery store. I entered the parking lot. I noticed a big sign in the grocery store window: Turkeys - 29 cents a pound.
"This is the place, Lord" I whispered. I grabbed my box of coupons, went inside, secured two buggies, and headed to the frozen foods. The turkeys were indeed on sale,
but I discovered one big problem. When I read the sign posted on the freezer door my heart sank. "Limit one." "But I need two," I uttered to myself. I decided to find the manager. I explained the problem. He made an exception.

After tossing a turkey in each buggy, I began my shopping fury. It was amazing how many buy-one, get-one free items were being featured that day. The first item went into one buggy. The free item went in the other. In addition, I had all the right coupons to get exactly what both families needed for a hearty Thanksgiving dinner. I proceeded to the register and held my breath while the cashier rang up my groceries.

To my surprise, I had enough money. I was even able to purchase a package of cookies for the five-year-old who had stolen my heart, even though I had never met her. Later that afternoon, Roy and I made a special delivery to a home filled with children of all ages. I will never forget the smiles on the six kids' faces, as they made several trips from my car carrying numerous bags of groceries inside.

By far, that was the greatest Thanksgiving Day of my life. My entire family shared a hearty meal with us. We had plenty to eat. We even had enough food left over for the evening meal.

That afternoon, when I had time to think about what had happened, I imagined a home, not far from where I lived. There was a mother and a father and six children sitting around the kitchen table, laughing and rejoicing. They enjoyed the same meal that our family had shared together that day.

Then I realized that miracles happen when we step out in faith. For with us, some things are impossible. But with God, all things are possible.


Well here we are into the fall market, and after a very active summer it was hard to predict what may happen this fall. We didn't see this coming, but sales in September were up a whopping $40 \%$ compared to September of 2019. Average sale price has increased dramatically by $19 \%$ compared to the same month last year. Average days on market is also very low with an average of 12 days on the market in September. Demand is high from people escaping the city, sales volume is high and firm deals are occurring quickly driving prices up here in Orangeville. Average sale to list ratio was $102 \%$ in September and $69 \%$ of sales received a price of $100 \%$ or more showing that multiple offers are occurring very frequently. It's hard to say what will happen in October but we'll see! Have a great October everyone and stay safe! - Dave

## Dear Clients,

Due to the current COVID-19 conditions \& future uncertainty, we will not be able to proceed with our Annual Client Appreciation Pancake Breakfast.

Stay safe, stay healthy, and we can't wait to welcome all of you back at the 2021 Pancake Breakfast.



