



EXPERIENCE · EXCELLENCE · EXPERTISE

the
HOME FRONT

May 2020 edition



Happy Mother's Day

To the stay-at-home-mom and the mom that goes to work, to those who choose organic and those who couldn't care less, to those who send their kiddos to public schools and others who homeschool, to those who are pro-vaccinations and to those who are anti-vaccinations, to those who choose to nurse and to those who bottle feed, let me just say this. **You are beautiful. You are enough. You are strong. You are at times under appreciated, yet you never quit. You are your child's hero and their warm embrace.**

You are tired, oh so tired, **but you...keep...going.**

You are the maker behind the most delicious peanut butter and jelly sandwiches. You are their comfort when their feelings are hurt. You are their goodnight kisses at the end of each day. You are their hand holder as you teach them to look both ways. You are the provider of one more drink of water, one more book and one more hug good night. You have purpose. You were chosen specifically for your child. You fit your child's needs in a way that only you can. **Your arms are your child's safe haven.**

You, yes you, are all of these things!

Motherhood is complicated and we make up a very diverse group of amazing women. We come from different backgrounds, ethnicities, religions, etc.

What's truly remarkable to me, is that although we may not always agree on our parenting styles, discipline methods, values or otherwise, the above statements are universal. **Even though our personal choices may vary in opposite ends of the spectrum, we are all doing what we believe to be the very best for our children.** Our children we have loved, since the moment we heard the rhythmic sound of their sweet heart beating.

On our worst days, when our patience runs low and our energy is on empty, let's remember God put us in this wonderful position for a reason. We have a fascinating and at times daunting responsibility of shaping these beautiful, tiny humans. But you know what gives me comfort? Knowing that we are in this together. **Encourage one another, lend a hand when we see one of our fellow mama's struggling, because we have all been there and we are sure to be there again.**

No matter our differences, this weekend, on Mother's Day, we are all celebrated. On Sunday morning I will think of you and your sweet little ones. **Soak in the sweet moments with your precious angels who gave us the most important title we will ever have.**





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LOCAL MARKET STATS

ORANGEVILLE:
 April 2020

APR 2020

APR 2019

APR 2018

# OF SALES	AVG. PRICE	AVG. DOM
14	\$540,664	22
64	\$540,098	21
54	\$555,013	18



I hope everyone is staying healthy during this crazy time. We are all now living in a different world which has affected people's daily lives, work, and the economy. Much can be the same with the real estate market. April sales volume in Orangeville is down a whopping 78% compared to April of 2019. Only 14 sales this April compared to 64 last year. **Sale prices have remained relatively the same, so we're not seeing a major correction in price.** This is normally the busiest time of year for Realtors, but the corona virus has taken a toll on the real estate market as well. Some good news; Showings booked through our Orangeville office in the first two weeks of April were hovering around 20 showings booked per week. The last week of April showings booked went up to 75. **Buyers are getting used to the new reality, and moving forward with their real estate goals.** Again, all precautions are being taken when entering a home for sale (Gloves, face masks, social distancing, not touching of surfaces, and a minimal amount of people in the house at one time). It looks like the government will be relaxing some of the rules, so we will probably see an upswing in the market in May. *Stay safe everyone and don't hesitate to call the Team with any questions! - Dave*

We love being social, so be sure to follow and like us on Facebook, Twitter, and Instagram!



The Grime Team May Birthdays:

May 15th - May Barry

May 18th - Cathy Szabolcs

May 18th - Bill Marlatt

ShowingTime Statistics - # of Confirmed Showings

Week of:	All Offices	Orangeville Office
March 11 - March 17	527	199
March 18 - March 24	282	57
March 25 - March 31	149	28
April 1 - April 7	134	19
April 8 - April 14	93	20
April 15 - April 21	170	36
April 22 - April 28	236	75