



9 Incredible Quotes to Guide Your Life

1. You have to participate. *“There are no passengers on spaceship earth. We are all crew.” — Marshall McLuhan*

There is no free ride.

2. Cry. But for the right reasons. *“There are three things we cry for in life: things that are lost, things that are found, and things that are magnificent.” — Douglas Coupland*

This is what it means to be human. To feel overcome with emotion when we have to say goodbye, and when we experience discovery, and when we look out at the world and are suddenly struck by how incredible it is.

3. Take care of each other. *“We’re all just walking each other home.” — Ram Dass*

We have to look after each other. We have to make sure we all get to wherever we are going together.

4. Dreams are good. But living is just as important. *“It does not do to dwell on dreams and forget to live.” — J.K. Rowling*

5. Stop being ashamed of your work. *“Everything that I’ve ever done I can still relate to, and feel connected to it in a way. There’s no part of my life that I look at and go, ‘I don’t recognize that person at all.’” — Ian Mckaye*

We learn, and we improve, and we make tiny little changes every day to become better.

6. Let yourself believe. *“Fantasy is escapist, and that is its glory. If a soldier is imprisoned by the enemy, don’t we consider it his duty to escape?... If we value the freedom of mind and soul, if we’re partisans of liberty, then it’s our plain duty to escape, and to take as many people with us as we can!” — J.R.R. Tolkien*

A lot of great ideas come from pure imagination.

7. Don’t overthink it. *“Sometimes the questions are complicated and the answers are simple.” — Dr. Seuss*

8. Let the days come and go. *“Finish each day and be done with it. You have done what you could. Some blunders and absurdities no doubt crept in; forget them as soon as you can. Tomorrow is a new day. You shall begin it serenely and with too high a spirit to be encumbered with your old nonsense.” — Ralph Waldo Emerson*

9. Think about the consequences. *“The saddest aspect of life right now is that science gathers knowledge faster than society gathers wisdom.” — Isaac Asimov*

We need to think about the consequences of our actions, and how we can hurt both yourself and others. We need to examine the reasons we’ve chosen to drop a stone in the water. And try to understand what the ripples will be.

First Steps Taken During the Home Buying Process

(Percentage Distribution)

Definitions:

Generation Categories:	Year Born:
Millennials/Gen Y:	1980-1998
Gen X:	1965-1979
Younger Boomers:	1955-1964
Older Boomers:	1946-1954
Silent Generation:	1925-1945

Hope you enjoyed the Hot Summer!
As the School Year routine begins -
so does the Fall Real Estate Market.
We are READY!

All Buyers:

44% - Looked online for properties for sale

17% - Contacted a real estate agent

13% - Looked online for information about home buying process

7% - Contacted a bank or mortgage lender

6% - Talked with a friend or relative about home buying process

6% - Drove-by homes and neighborhoods

Generational Data:

30% of the Silent Generation contacted a real estate agent

18% of Millennials looked online for information

11% of Millennials talked with a friend or relative

53% of Younger Boomers looked online for properties for sale

Taking note of the first steps taken by Home Buyers you can see why we have changed how we do business! Having an online presence, social media, Facebook, Instagram, Twitter, Professional Photography, Videography (have you seen Dave's videos...). Considering a move? Look online at TheGrimeTeam.com and give us a call at 519-941-5151! ~ Dave

Sources: NAR Home Buyer and Seller Generational Trends Report 2017 & 2016 Profile of Home Buyers and Sellers

MARKET STATS

ORANGEVILLE : AUG 10 - SEPT 7/18



\$535,000

AVERAGE SALE PRICE

98%

SELLING TO LISTING PRICE



368 NUMBER OF SALES

81 NEW LISTINGS



25 AVG. DAYS ON MARKET

3.5 MONTHS

MONTHS OF INVENTORY



129

TOTAL ACTIVE RESIDENTIAL LISTING



36

TOTAL PROPERTIES SOLD



BUYERS MARKET



SELLERS MARKET



(When there is less than 6 months of inventory)

We've helped the following charitable organizations with our Moving Van ("Large Marge")



- ✓ Orangeville Theatre
- ✓ Orangeville Music Theatre
- ✓ Compass Church
- ✓ Family Transition Place
- ✓ Supporting Housing in Peel (SHIP)
- ✓ Community Living Dufferin

And of course, our Buyers and Sellers!