

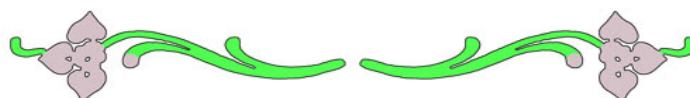
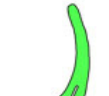
Top Ten Ways to Inspire Others to Be Their Best



We all know people who are inspiring. But just how does one inspire others?

Here are ten simple ways you can inspire people to be their best:

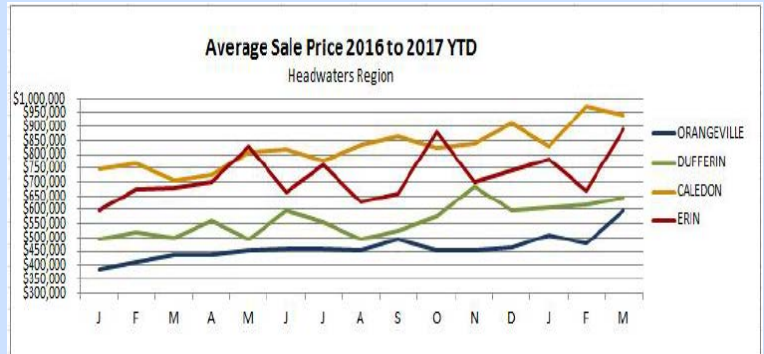
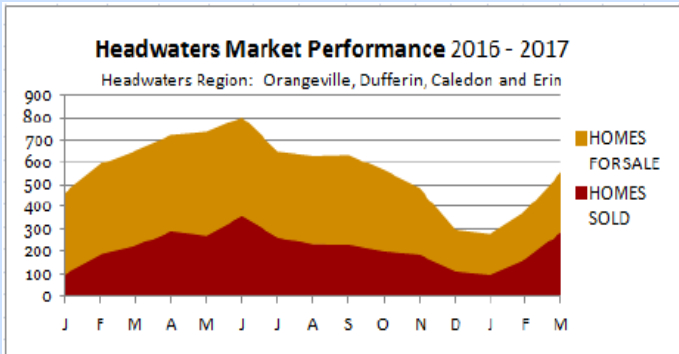
1. **Be a good example.** People watch what you do more than they listen to what you say. Be someone worth emulating.
2. **Care about others.** People don't care about how much you know until they know how much you care. Ask questions. Take a genuine interest in people.
3. **Encouragement.** Everyone goes through tough times. When you support people and encourage them through these times, you'll be inspiring them to see the best in themselves and in the situation.
4. **Be inspired yourself.** Look for people, ideas, environments and knowledge that you find inspiring and motivating.
5. **Share from your own experiences.** You have more to share than you realize. Mine the rich experiences of your life and share your wisdom from your unique point of view. You may be the only one who can touch someone with your inspiring message.
6. **Be vulnerable.** Be willing to share your failures as well as your successes. Others will relate to you. They'll understand that they're not the only ones with challenges.
7. **Tell stories.** Facts tell and stories sell. They inspire, too. We learn best from parables and we all need to develop our own inspiring stories.
8. **Be a good communicator.** Increasing your ability to communicate effectively is a critical element for you to inspire others. Watch how you speak and what you say. Invest in your communication skills.
9. **Challenge people.** Many of us have had teachers who at times seemed more like tormentors than mentors. They challenged us to do our best, and we were better for it. Practice "carefrontation" – be careful and caring confrontation of others.
10. **Read.** It may not follow that all readers are leaders, but certainly all leaders are readers. Stay informed. Share what you read with others. Tell people about books that have inspired you. Share the knowledge.





Headwaters Real Estate Recap: APRIL 2017

For more graphs please be sure to visit our blog on our NEW website at www.thegrimeteam.com.



Spring has sprung! And so have real estate prices in the Headwaters region of Orangeville, Dufferin, Caledon and Erin! The demand for homes in our area has reached an all-time high it seems, with the majority of the buyers coming from the GTA...and bringing their aggressive market attitude with them. In looking at average sale prices from March of 2016, and March of this year, here are the shocking stats: Orangeville average sale price \$596,387 up 36% from last March. Dufferin average sale price \$643,707 up 29%. Caledon \$930,138 up 33%. Erin \$892,933 up 31%. Prices will gradually level off, but with this new demand...we will have to wait and see when.

- Dave



.... ARE YOU READY?

Before you break out the patio furniture and start planting your gardens, you might want to follow these six tips to get your home ready for a headache-free season.

1. Check your gutters and downspouts

Whether you did this in the fall after all the leaves fell or not, there's a good chance your gutters and downspouts need some care after the buildup of ice and snow. Do a perimeter check from the ground to make sure nothing has come loose or detached from the house. Get out the ladder and check for any clogs and make sure water is making its way out of the downspouts (and away from your foundation). You should also do a visual check of your chimney and the shingles on your roof during this process to see if there is any damage. If you're not comfortable climbing a ladder, check with contractors in your area, as many offer services to do this for you.

2. Fix cracks

Cracks that may have occurred in your foundation, walkways, and patio during the winter months are a welcome sign for water to get in your house and cause damage. Fill these as soon as you can and avoid paying for repairs after the spring rain. Also make sure your patio and walkways are sloping away from your house so water does not pool near your foundation.

3. Caulk, repair windows

Just like cracks, gaps between your windows can let water (and critters) inside. Scrape off any old caulking and replace. Also check any wood trim or sills for signs of decay and repair or replace as needed. As a bonus this will also help keep drafts out and your energy bills down.

4. Move wood, junk away from your house

That stack of firewood you had up against the house all winter needs to be moved. It's damp and will be the perfect breeding ground for a variety of insects. Same goes for any junk you left out all winter that could have water accumulate when all the ice and snow melts. Have bugs breed now and you'll be bothered by them until next winter.

5. Inspect your air conditioning unit, outdoor faucets, lights

Having your air conditioning unit inspected by a certified professional before turning it on for the season is not only a good safety measure, but could also help prolong the life of the unit. It's also wise to make sure your outdoor faucets, receptacles, and lighting are not damaged. If you have a gas barbecue you did not use over the frigid months you should have that inspected as well.

6. Don't forget the inside

While you're eager to get outside, spring is also the perfect time to replace or clean your furnace filter, check your [smoke and carbon monoxide detectors](#), check your dryer vent for lint buildup, and have your fireplace cleaned.

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HAZARDOUS AND ELECTRONIC WASTE EVENTS

- | | | |
|---------------------------|-----------------|---|
| Sat. May 6, 2017 | 8 a.m. – 3 p.m. | Town of Mono Works Yard
347209 County Road 8
(Mono Centre Road), Mono |
| Sat. May 27, 2017 | 8 a.m. – 3 p.m. | Primrose Operations Centre
635666 Highway 10
(just south of Highway 89) |
| Sat. June 24, 2017 | 8 a.m. – 3 p.m. | Town of Orangeville
Operations Centre
500 C Line, Orangeville |
| Wed. July 26, 2017 | 4 p.m. – 8 p.m. | Town of Orangeville
Operations Centre
500 C Line, Orangeville |
| Sat. Sept 9, 2017 | 8 a.m. – 3 p.m. | Town of Grand Valley
Works Yard
56 Main Street Nth, Grand Valley |
| Sat. Sept 30, 2017 | 8 a.m. – 3 p.m. | Primrose Operations Centre
635666 Highway 10
(just south of Highway 89) |
| Sat. Oct 28, 2017 | 8 a.m. – 3 p.m. | Town of Orangeville
Operations Centre
500 C Line, Orangeville |

ANNOUNCEMENT

We are thrilled to introduce
Our newest team member -
Cindy Morgan
Office Administrator



We look forward to working with Cindy to make your
experience with The Grime Team outstanding.

~ Dave & Margorie

Not intended to solicit properties currently listed for sale or buyers under contract. *Licensed Assistant **2016 based on commission earned.

If you would prefer to receive an electronic copy of this newsletter please send an email to vanessa@thegrimeteam.com.

To see past newsletters visit our website and click on "The Grime Team" then "Newsletters" Statistics from Toronto Real Estate Board and TREB Market Watch