

Be Thankful

for the Little Moments...



Our family will be home for Thanksgiving this year—a departure from normal since we've spent more than 25 Thanksgivings vacationing in South Carolina. We'll miss our vacation time, but being together is what's important.

I've always wanted my children to be thankful, and now that the grandbabies have joined us, it's even more important to keep that focus. One of our family traditions has been to go around the table at the end of the meal and share what we're thankful for that year.

It's always a precious time. We've had great excitement when our sons proposed to their sweethearts and tears for answered prayers for the gift of a new grandbaby or for renewed health after scary hospital stays. And there have been times we've laughed until we've wiped tears from our cheeks.

Like the Thanksgiving Day a few years ago when our little granddaughter, Ava, was about 21-months-old. All of the adults had already shared the blessings they experienced, when I said to Ava, "Baby, do you have anything you're thankful for today?"

She was so little that we didn't really expect her to say anything, but she nodded her head vigorously, her little pigtails bouncing. She softly said, "I'm

thankful for Mommy and Daddy..."

It was so precious and so unexpected that we all got tears in our eyes. And then she continued, "...and ketchup...and coffee, too."

Oh, my! From the mouths of babes.

Sweet friends, sometimes we become so focused on the big events of our lives that we forget about the little moments that really aren't so little when you stop to think about them. Times of making memories, sitting around the table with those we love, laughing and sharing about our blessings. Moments of listening to stories of times past from older family members and watching little ones playing on the floor.

So this year in the midst of Thanksgiving Day with all its busyness and mayhem, take a few minutes to look at each person and think about what they mean to you. Focus on those ordinary moments together that we should never take for granted.

And don't forget to snap some photos. Not just posed photos, but pictures of you in the kitchen with your grandmother while you mash the potatoes together, of your dad slicing the turkey or your husband playing with the children. These are the moments you'll want to revisit someday.

by Michelle Cox

May you have a weekend filled with the warmth of family and friends, and thankfulness for the many blessings that enrich your lives. Thank you for your continued trust and support as our clients! Have a wonderful Thanksgiving Weekend! ~Dave, Margorie and The Grime Team



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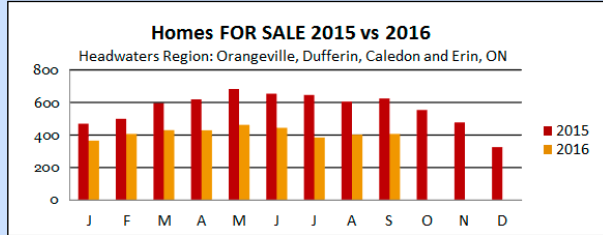
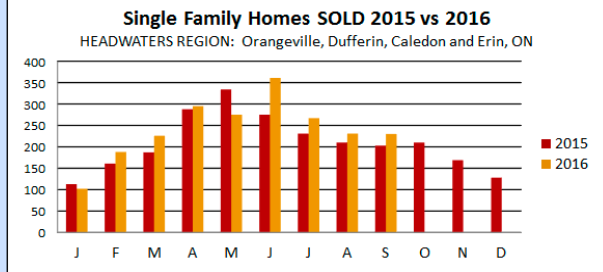
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Headwaters Real Estate Recap: SEPTEMBER 2016

THE FALL MARKET IS UPON US, and the headwaters market area of Orangeville, Dufferin, Caledon and Erin continues the trend of **low inventory** and **strong sales resulting in rising average prices**. Orangeville inventory is extremely low compared to past years. As of today, Orangeville has a **mere 18 freehold listings** available without conditional offers on them. Compare that to October of 2014, where active buyers had a choice of **177** homes on the market. In the month of September, average sale to list ratio in Orangeville was 101%; a clear indication that **many sales were multiple offer scenarios**. When a home sells with 4 buyers bidding on a house, there are 3 left still ready to pounce on the next decent available listing. Will this trend in the Headwaters continue?

Until inventory improves, our market area will remain a strong sellers market. **Happy Thanksgiving!** ~ Dave



For more graphs please be sure to visit our blog on our NEW website at www.thegrimeteam.com.



"The only constant is change."

Life moves on and we are very sad to see our dear colleague Lamoine retire after 22.5 years. We tried to delay her leaving by not hiring her replacement... but she forced our hand and worked some months longer than she had anticipated. We will all have to make some significant adjustments... Lamoine always

knew what was happening next or should be happening now... with our clients, with our lives and she brought a touch of kindness and caring to so many (a very good ear for understanding, great empathy - sometimes in the form of cookies or small considerations that showed how much she thought about you or us). Of course we will carry on... but it will be different. Although Lamoine will not be the fixture she was in our office, she will still be doing some work from home... couldn't let her go entirely.

And now we would like to introduce **Wendy Karabegovic** as our new Office Administrator and we look forward to working with her to make your experience with the Grime Team outstanding. ~ Dave & Margorie



Lamoine's well deserved retirement party.



Welcome Wendy!

SAVE THE DATE

Be sure to mark

Wednesday, December 7th

on your calendar for our

Annual Christmas Client Appreciation Party!

More details to come in next month's newsletter!



The Grime Team had a **BUSY** September helping these clients **MOVE!**

- 225 Credit Creek Boulevard, Orangeville
- 293110 8th Line, Amaranth
- 5 Armstrong Street Unit 33, Orangeville
- 515493 2nd Line, Amaranth
- 51 Rayburn Meadows, Orangeville
- 140 Jeffers Court, Orangeville
- 793103 3rd Line, Mono
- 36 Station Street, Amaranth
- 151068 12th Line, East Garafraxa

LET US HELP YOU GET PACKING!

If you or someone you know is thinking of making a move please be sure to give us a call at 519-941-5151!