

Planting Seeds for Spring

*After a long cold winter what we all wait for is the spring to come to us full of beautiful flowers. Spring is also a great time to look at your life and evaluate the direction it is heading. Here is a great inspirational article to encourage you to do just that!
~Margorie, Dave and The Grime Team*

Waiting for Life?

For some, the waiting for spring reflects more about their life than they would want to admit. The point is this: those who wait for spring also may find that they wait for a new life to begin.

But, just like the process of starting new plants indoors so they will be ready to be planted with a head start in spring, so also you can prepare for new growth in your own life by not waiting until it comes forth on its own.

Do You Plant Your Own Seeds?

We all need to plant seeds in order to spring to life. You can't climb a mountain starting at the top. It takes preparation, tools, skills and a set path to follow one step at a time.

Over the years, I have spoken with hundreds of people who desired to have a different life whether that be a new career, a promotion, or a different lifestyle. But they all had one thing in common: they had not planted seeds to begin again, and often they did not know how to even begin the process.

Be Clear On Where You Are Going

Part of the process of beginning anew or changing directions is knowing where you want to go. This may sound simplistic and easy, but it is one of the most difficult choices to make with clarity.

It is similar to setting out on a sailboat but not knowing where you want to end up. If you don't know your destination, you can easily end up where you don't want to be. The same applies to setting your life sails - you need to be clear where you are going.

One of the first things you need to do is be open and honest with yourself in defining what it is that you want. You should sit down with a pen and paper in hand and write it down. Do not fall into the trap of thinking of what other people want for you - what is it that YOU dream about, that you have a passion for?

Another way that some people approach this is to write a story about the life that they would like to have. Then go back and read the story and pick out the things that are the most important to you. You can break your story down into financial, career, relationships, and so on. The most important point is that you start writing.

An Example

If you decide that you want a new career that fulfills you, that gives you satisfaction, where you can be appreciated, then your next step is to find out what skills are required.

Then determine whether you have these skills, and if you don't, how do you go about acquiring them. This may mean attending classes full-time, or part-time depending on your financial situation.

The Next Step

Once you determine what it is you want, pick one area and then develop the action plan of how you are going to achieve it. However just writing and thinking about it will not get you results. Take action! Record the steps that you need to take to get there...they may be baby steps but at least you are moving in the direction of what you want from life!

The Good News Is This

You can plant your seeds, nourish them, keep them warm, and reap the rewards of a new life only if you keep to your course and do not let any winds change your course. You can do it! Don't wait for Spring! Start planting your seeds today!



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Headwaters Real Estate Recap: FEBRUARY 2016

It looks like the Spring Real Estate Market has started early again this year...February 2016 was even hotter than last February of 2015 in the Headwaters region! 188 **home sales** occurred in Headwaters in February, an increase of 87% over January of this year, and 39% over February of last year. Sales in the Caledon area doubled from January to February, and nearly doubled in the Dufferin area.

Average sale prices in all regions are up substantially compared with the average sale prices for 2015. Again the laws of supply and demand are in full effect!

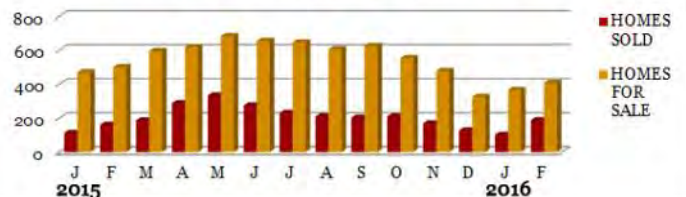
Inventory of homes for sale is still lower than normal, with 407 homes for sale in Headwaters at the end of February (compared with 500 in February of 2015). It is a good time to be a seller!! ~Dave

For more stats and info visit our blog at www.thegrimeteam.com

Headwaters Area FEBRUARY 2016	Active Listings	Sold Per Month	Sold Per Year	Avg \$ Per Month	Med \$ Per Month	Avg \$ Per Year	Med \$ Per Year
Amaranth	17	2	7	\$647,500	\$647,500	\$534,071	\$522,500
Caledon	145	76	114	\$768,548	\$719,000	\$761,298	\$697,000
East Garafraxa	14	3	5	\$511,333	\$480,000	\$591,800	\$480,000
Grand Valley	2	5	8	\$203,800	\$217,500	\$276,250	\$251,250
Erin	64	14	24	\$672,318	\$685,750	\$641,310	\$583,500
Melanthon	30	6	7	\$412,917	\$352,500	\$424,643	\$360,000
Mono	38	13	21	\$729,845	\$639,990	\$716,276	\$650,000
Mulmur	25	5	6	\$636,400	\$625,000	\$612,833	\$590,000
Orangeville	54	51	80	\$414,316	\$395,000	\$405,093	\$395,000
Shelburne	18	13	18	\$400,923	\$386,000	\$410,000	\$388,750

Homes FORSALE vs Homes SOLD 2015 - 2016

Headwaters Region: Orangeville, Dufferin, Caledon and Erin



Add some spring to your home...

The season of longer days, warmer breezes and blooming flowers is almost upon us. Here are some tips to help you make the transition from cozy winter to sunny spring.

- Quickly refresh your home with cotton slipcovers for your furniture that will transform your living room into an airier space.
- For a less pricey splurge, simply swap out your pillows to introduce lighter fabrics and brighter colours. Just changing these seemingly small details can change the entire look and feel of a room.
- You can create a fresh perspective to just about any space in your home by bringing in a bold stripe, a splash of colour or an interesting texture to your walls. Try painting your ceiling a different colour than your walls or creating an eye-catching accent wall with a brightly patterned wallpaper.
- Rejuvenate your kitchen with new placemats and napkins.
- Try new lighting techniques to brighten up your kitchen. A beautiful vintage light fixture or chandelier can really glam up a space. For an even bigger statement, try lighting your cabinets from within, which will add depth and allow you to better showcase your fabulous china.
- Naturally, adding in some floral elements is a tried-and-true way to brighten your home for spring. Select flowers that are in season to provide a sense of living in the moment. Display is everything. Big bundles of matching stems are pure, simple and perfectly timeless. Some of the prettiest spring flowers for the home include calla lilies, peonies and tulips.
- For a full sensory experience—and an extra dose of freshness—scent your home with fruit and citrus aromas by burning candles or diffusing essential oils.
- Dressing your bed with crisp white linens and new shams...a spring must. Try getting two different bed linens that complement each other so you can mix them up, which will create more interest in your bedroom.

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REMEMBER:

change your clocks this Sunday, March 13th!

And while you are at it, don't forget to change the batteries in your smoke detectors!



The Grime Team helped these clients **MOVE** in January and February!



If you or someone you know is thinking of making a move please be sure to give us a call at 519-941-5151!